

 <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warsaw		<a href="http://stat.gov.pl/">http://stat.gov.pl/</a>
Name and address of the unit	<p align="center"><b>AK-H/m</b></p> <p align="center"><b>Business Tendency Survey</b></p> <p align="center"><b>Trade</b></p> <p align="center">month ..... <b>2018</b></p>	<p>the CSO Web Data collection portal</p> <p><a href="http://www.stat.gov.pl">www.stat.gov.pl</a></p> <p>Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra</p> <p>Please return/send before 10<sup>th</sup> of the current month</p>
Identification number – <b>REGON</b> (in case of 14-digit REGON number please write first 9 digits) <div style="display: flex; justify-content: flex-end; align-items: center;"> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> </div>		

*Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data*

**Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.**

### I. Assessment of the economic situation

*In each question 1, 2, 4, 5, 6, 8 please mark a symbol of the proper answer (only one).*

*In question number 3, 7 you can choose more than one answer.*

<b>1.</b>	<b>How the sales of goods of your company has changed in the past three months:</b>		
	• increased . . . . . 1 <input type="checkbox"/>	• remained unchanged . . . . . 2 <input type="checkbox"/>	• decreased . . . . . 3 <input type="checkbox"/>
<b>2.</b>	<b>What is current general economic situation of your company:</b>		
	• good . . . . . 1 <input type="checkbox"/>	• satisfactory . . . . . 2 <input type="checkbox"/>	• bad . . . . . 3 <input type="checkbox"/>
<b>3.</b>	<b>What main factors are currently limiting your company's activity:</b>		
	• none . . . . . 01 <input type="checkbox"/>	• high level of customs duties and imports charges . . . 09 <input type="checkbox"/>	
	• insufficient demand . . . . . 02 <input type="checkbox"/>	• problems in purchasing the goods (deficiency of goods, sudden escalation of prices) . . . . . 10 <input type="checkbox"/>	
	• shortage of labour . . . . . 03 <input type="checkbox"/>	• too big competition on market . . . . . 11 <input type="checkbox"/>	
	• selling space . . . . . 04 <input type="checkbox"/>	• difficulties in settling accounts with contractors . . . . 12 <input type="checkbox"/>	
	• costs of labour . . . . . 05 <input type="checkbox"/>	• unclear legal regulations . . . . . 13 <input type="checkbox"/>	
	• difficulties in obtaining bank credit . . . . . 06 <input type="checkbox"/>	• uncertainty of economic environment . . . . . 14 <input type="checkbox"/>	
	• high bank interest . . . . . 07 <input type="checkbox"/>	• others . . . . . 15 <input type="checkbox"/>	
	• high payments to state revenue . . . . . 08 <input type="checkbox"/>		
<b>4.</b>	<b>How does amount of goods sold by your company change:</b>		
	• increases . . . . . 1 <input type="checkbox"/>	• remains unchanged . . . . . 2 <input type="checkbox"/>	• decreases . . . . . 3 <input type="checkbox"/>
<b>5.</b>	<b>What are current stocks of goods in your company:</b>		
	• too large . . . . . 1 <input type="checkbox"/>	• adequate toward demands . . . 2 <input type="checkbox"/>	• too small . . . . . 3 <input type="checkbox"/>
<b>6.</b>	<b>How does financial situation of your company change:</b>		
	• improves . . . . . 1 <input type="checkbox"/>	• remains unchanged . . . . . 2 <input type="checkbox"/>	• decreases . . . . . 3 <input type="checkbox"/>

