

 Statistics Poland STATISTICS POLAND al. Niepodległości 208, 00-925 Warszawa http://stat.gov.pl/												
Name and address of the enterprise	<p style="text-align: center;">AK-H/m</p> <p style="text-align: center;">Business Tendency Survey – Trade</p>	the CSO Web Data collection portal portal.stat.gov.pl Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra										
Identification number – REGON <table border="1" style="width: 100%; height: 40px;"> <tr> <td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td><td style="width: 12.5%;"></td> </tr> </table>											month 2019	- Please, return by the 10th of the current month

(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data
Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.

I. Assessment of the economic situation

In each question 1, 2, 4, 5, 6, 8 please mark a symbol of the proper answer (only one).

In question number 3, 7 you can choose more than one answer.

1.	How the sales of goods of your company has changed in the past three months: • increased 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • decreased 3 <input type="checkbox"/>																
2.	What is current general economic situation of your company: • good 1 <input type="checkbox"/> • satisfactory 2 <input type="checkbox"/> • bad 3 <input type="checkbox"/>																
3.	What main factors are currently limiting your company's activity: <table style="width: 100%;"> <tr> <td style="width: 50%;">• none 01 <input type="checkbox"/></td> <td style="width: 50%;">• high level of customs duties and imports charges 09 <input type="checkbox"/></td> </tr> <tr> <td>• insufficient demand 02 <input type="checkbox"/></td> <td>• problems in purchasing the goods (deficiency of goods, sudden escalation of prices) 10 <input type="checkbox"/></td> </tr> <tr> <td>• shortage of labour 03 <input type="checkbox"/></td> <td>• too big competition on market 11 <input type="checkbox"/></td> </tr> <tr> <td>• selling space 04 <input type="checkbox"/></td> <td>• difficulties in settling accounts with contractors 12 <input type="checkbox"/></td> </tr> <tr> <td>• costs of labour 05 <input type="checkbox"/></td> <td>• unclear legal regulations 13 <input type="checkbox"/></td> </tr> <tr> <td>• difficulties in obtaining bank credit 06 <input type="checkbox"/></td> <td>• uncertainty of economic environment 14 <input type="checkbox"/></td> </tr> <tr> <td>• high bank interest 07 <input type="checkbox"/></td> <td>• others 15 <input type="checkbox"/></td> </tr> <tr> <td>• high payments to state revenue 08 <input type="checkbox"/></td> <td></td> </tr> </table>	• none 01 <input type="checkbox"/>	• high level of customs duties and imports charges 09 <input type="checkbox"/>	• insufficient demand 02 <input type="checkbox"/>	• problems in purchasing the goods (deficiency of goods, sudden escalation of prices) 10 <input type="checkbox"/>	• shortage of labour 03 <input type="checkbox"/>	• too big competition on market 11 <input type="checkbox"/>	• selling space 04 <input type="checkbox"/>	• difficulties in settling accounts with contractors 12 <input type="checkbox"/>	• costs of labour 05 <input type="checkbox"/>	• unclear legal regulations 13 <input type="checkbox"/>	• difficulties in obtaining bank credit 06 <input type="checkbox"/>	• uncertainty of economic environment 14 <input type="checkbox"/>	• high bank interest 07 <input type="checkbox"/>	• others 15 <input type="checkbox"/>	• high payments to state revenue 08 <input type="checkbox"/>	
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4.	How does amount of goods sold by your company change: • increases 1 <input type="checkbox"/> • remains unchanged 2 <input type="checkbox"/> • decreases 3 <input type="checkbox"/>																
5.	What are current stocks of goods in your company: • too large 1 <input type="checkbox"/> • adequate toward demands 2 <input type="checkbox"/> • too small 3 <input type="checkbox"/>																
6.	How does financial situation of your company change: • improves 1 <input type="checkbox"/> • remains unchanged 2 <input type="checkbox"/> • decreases 3 <input type="checkbox"/>																

Please, assess how much time do you need to fill in the questionnaire (*in minutes*).